

Jason Daly

350 Ward Ave.
Ste. 106-225
Honolulu, Hawaii

808-255-6994

Career Profile

Highly accomplished professional with diverse experience including Sales, Sales Management, and Sales Training both as an employee and entrepreneur. Dynamic and results-driven, offering outstanding team leadership, behavioral management, and conflict resolution skills. Exceptionally organized and disciplined; possess well-developed interpersonal skills and the ability to motivate and direct others in a supportive, cooperative team environment. Astute communicator, negotiator, and presenter adept at establishing relationships to benefit business growth. Well known for working in fast-paced environments and quickly adapting to change. All current computer software.

Key Strengths

- Sales & Revenue Generation
- Account Management
- Customer Relations Development
- Market Research and Analysis
- Sales Training
- Credit / Financing
- Operations Management
- New Business Development
- Effective Presentation Skills
- Team Building / Management
- Problem Solving Skills
- Needs Assessment / Solutions Selling

Selected Achievements

- **Tripled** sales in Hawaii in 5 years recognized with Achievement Award and bonus 2014 and 2016 – Newell Rubbermaid.
- Advanced Zinsser brand and gross sales from 2003-2008 **110%** growth over established quotas - Rust-Oleum.
- Multiple sales awards as a result of **126%** quota growth in 2015 – Rust-Oleum.
- Increase of **50%** in sales in Hawaii in fewer than 2 years – Momentive Performance Materials (GE).
- **Rookie of the Year** 1996 including multiple sales awards –

DuPont Flooring Systems.

Experience Robert Bosch Tool Corporation Honolulu, HI
District Sales Manager 9/2017-present

Resource Hawaii Group (RHG) – **President** Honolulu, HI
Manufacturers Representative Agency 2003-2017

Principals Represented:

Rust-Oleum Brands Consumer/Industrial

Newell Rubbermaid- Lenox Tools, Irwin Tools and Rubbermaid
Commercial Products

Mi-T-M Industrial Equipment

Pro-Roller Company and Simms Brush

Momentive Performance Materials – General Electric (GE) silicone
caulking and coatings.

Nemours Corporation / E.I. DuPont Flooring Systems Portland, OR
Commercial Fibers/Textiles and Interiors 1996 - 2002
Architectural Representative

Education

Portland State University Portland,OR
B.S. Speech Communications

References

Available upon request